

THE CLIENT

Based in Cambridge, St John's Innovation Centre provides early-stage knowledge-based companies with the business advice, strategic consultancy and flexible accommodation. It was the first innovation centre of its kind in Europe and has become world-renowned for its success as a business incubator.

As an existing tenant of St John's Innovation Centre, Modern Networks Cambridge office (formerly Bridge Fibre), had made great strides in developing its business to include competitive, robust and secure internet services to multitenanted premises. It therefore made perfect sense that St John's Innovation Centre should be the first business centre to take our new connectivity service.

OUR SOLUTION

We worked closely with the management team at St John's to tailor a service that meet the requirements of their tenants and established a business-model which provided additional income for the centre itself.



We wanted to provide better connectivity through the centre, but with an approachable and flexible attitude. By eliminating the need for long annual contracts and reducing setup costs, this allowed tenants to easily change services as their business grew and developed. What followed was a very modern, secure, Ethernet fibre network around the entire centre, with backhaul being provided by a leading international carrier in the form of Telstra Networks, providing excellent resilience and fast internet speeds, which tenants at the centre had not experienced before.



WORK CONTINUES

Since improving internet services at St John's Innovation Centre, we have now moved to the Jeffreys building, 20 metres from St John's, and are rolling out its network to surrounding areas including The Vitrum, Platinum and Jeffreys buildings.

"Modern Networks (formerly Bridge Fibre) has an excellent understanding of our business and our tenants' requirements. They have often been proactive in suggesting ways that we can improve and update our systems to ensure we retain a competitive edge as technology advances."

DAVID GILL ST JOHN'S INNOVATION CENTRE



ABOUT MODERN NETWORKS

Modern Networks provides IT, telephone and broadband services to the UK's commercial property sector and medium-sized enterprises. The company currently provides IT manages services to over 2,000 sites including 70 science parks and innovation centres.

Bridge Fibre was a leading supplier of connectivity and telephony to the UK's science parks. In August 2021, the company was acquired by Modern Networks and has since been successfully integrated into the business.

